



The Burbank Association of REALTORS® (BAOR) is a professional trade organization representing REALTOR and Affiliate members engaged in real estate business. We are honored to have been in existence and serving our Members and the Community of Burbank since 1922.

Our members are REALTORS as opposed to real estate salespersons. Dedicated to the ideals of the National Association of REALTORS® Code of Ethics. Being a REALTOR is a source of pride and prestige. A REALTOR is a professional that you can trust.

### Our History

Individuals involved in real estate organized into an association in 1922 in Burbank, California forming the Burbank Association of REALTORS (BAOR). Representatives of Burbank's most influential brokerage houses met to put some sense of order into the burgeoning real estate and property management industry.

In organizing, REALTORS were able to provide ethical service to their clients in the city of Burbank and surrounding areas. They worked to better protect and promote the interests of those entrusting property to their care; to protect, promote themselves, and their buyers and sellers.

Today, BAOR services approximately 700+ members through its office and offers an array of member programs, products and services.

**Fit Mortgage** is a mortgage company focused on providing our community with the best loans at the best rates with a staff of mortgage lending experts who are ready to walk you through the entire process. Membership with the Credit Union is not required, we can lend to anyone.

We are proud to be an affiliate/partner of Gain Federal Credit Union, a longstanding, strong, financial institution who has been proudly serving the Burbank community for over 78 years.

### Hassle free and flexible

- Fixed and variable rate loans
- Flexible terms available. 10-, 15-, 20- and 30-year terms
- Purchase up to 97% loan-to value
- Refinance no cash-out up to 95% loan-to-value
- Refinance with cash-out up to 80% loan-to-value
- Single Family Residences, condominiums and PUDs only
- Vacation homes and investment properties



(818) 524-1680    [www.FitMortgage.com](http://www.FitMortgage.com)  
1800 W. Magnolia Blvd., Burbank, CA 91506

# celebrating National HOMEOWNERSHIP Month



Borrower qualifications and maximum loan-to-value may vary by property type and loan amount. Please contact Fit Mortgage to determine what your exact property or borrower qualifies for. This flyer is intended for informational purposes only and is not a commitment to lend. Fit Mortgage NMLS #737320

## About National Homeownership Month

National Homeownership Month started as a week-long celebration during the Clinton administration in 1995. In 2002, President George W. Bush proclaimed June as National Homeownership Month.

**Homeownership is an important part of the American Dream...**A home provides shelter and a safe place where families can prosper and children can thrive. For many Americans, their home is an important financial investment, and it can be a source of great personal pride and an important part of community stability.

*To assist you in your homeownership journey, we've provided information about a few of our local realtors. You can also review the insert for a list of Burbank realtors and Realty companies.*



Dan Sanchez

### "Dan Gets It Done."

Dan Sanchez has represented hundreds of buyers and sellers during his 20 year career as a real estate professional.

Whether it's residential, commercial, distressed or just a difficult closing, Dan is highly sought after by buyers, sellers, and other real estate agents for his knowledge and experience. He is uniquely qualified to handle both types of real estate as he holds the titles of Senior Estates Director and Senior Commercial Director.

Dan has built a reputation for achieving his client's goals and exceeding their expectations. "Dan Gets It Done" became his tagline after many of his clients consistently said it in their reviews of his service. He has received the coveted Platinum Service Elite Award for receiving a 100% Satisfaction rating from his client's reviews and over 85% of his business comes from referrals.

With over 600 associates at Dilbeck Real Estate, Dan has been #1 in the Burbank Office since 2007. Dan believes that communication and service are the keys to a successful real estate transaction. Listening to your needs, advocating on your behalf for the best deal possible and achieving your goals are at the top of his list to accomplish.

Dan serves clients in the Greater Los Angeles area including San Fernando Valley, San Gabriel Valley and the Westside communities.

In his spare time, Dan enjoys spending time with his family, coaching his son's and daughter's respective sport programs, and serves on local charitable organizations that assist youths and families in need.

818.730.2361 • dan.sanchez@dilbeck.com • www.DanGetsItDone.la

**VOLPEI GUSSOW**  
REAL ESTATE GROUP



Barry Gussow & Karen Volpei

## Exceptional Service.

The Volpei-Gussow Team lead by Karen and Barry have been practicing real estate in Burbank and the surrounding cities for over 17 years. They have been a part of the Keller William family since 2006. They are proud to have Jennifer Ayad, Ginger Steiner and Kylie Lane Volpei as members of their team. They are continually ranked in the top 2% at Keller Williams.

Their business is built on integrity and superior service. With their hard work and determination to stay informed on the latest market trends in real estate and technology, they are able to provide exceptional service to their clients.

They love working with Seniors, looking to start a new direction, first time home buyers ready to fulfill their dreams, a growing family looking for their forever home, and the experienced investor. Their years of experience gives them in-depth knowledge of trusts, probate sales and difficult divorce situations.

They believe in servicing you "Every step of the way" ~ That personalized service is different for everyone. Call us to find out what that would mean for you.

[www.KarenandBarry.com](http://www.KarenandBarry.com) • Karen 818.266.9123 • Barry 818.266.9898

Realtor  
Focus

### Genuine, Honest and Trustworthy!

Kelly's interest in real estate began at a young age. Her passion for helping others is what drives her business and her customer satisfaction is what continues to bring her customers back to her and refer her to their family and friends.

With Kelly having been born and raised in the Santa Clarita Valley, she is a true resource to the community before, during, and after your transaction with her.

*"Kelly is a true master of negotiation. She looks objectively at everyone's wants, needs as well as must-have necessities and creates positive outcomes with that." -Ryan S.*

*"At the end of the day, I want all of the parties involved to come out on top working simultaneously as a team. I want to make sure that everyone I work with has all of their needs met, and that all of their concerns were heard and addressed." - Kelly*



Kelly Gomez

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